

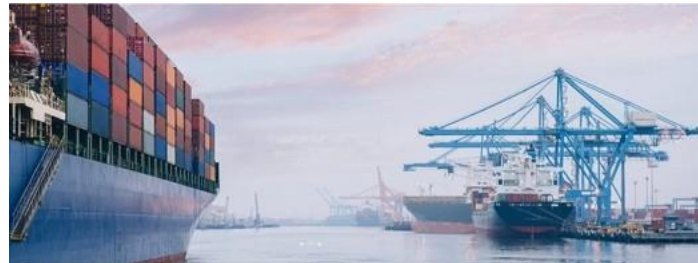


# EAST-WEST LOGISTICS CO., LTD.



## COMPANY PRESENTATION

Head Office East-West Logistics Co., Ltd.  
10/1 Soi Farm Watana, Rama 4 Road, Prakhanong, Klongtoey, Bangkok 10110, Thailand.



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# EAST-WEST LOGISTICS CO., LTD.



East-West Logistics Co., Ltd (EWL) , was established in 1977 and is considered to be one of the top local and pioneering Logistics Companies in Thailand. Our philosophy is to be a market leader in all aspects of logistics and international freight, via the multiple gateways and ports of Thailand.

We concentrate on being a market leader in Thailand, with our international business supported and developed, together with our long established overseas partners.



By being local, privately owned and independent, allows us to offer our customers local expertise and maximum flexibility and personalised service, within Thailand and internationally.

EWL is a pioneer member of Hi Tech Forwarders Network (HTFN) as well as having long established partner agreements, with leading independent freight forwarders. Today we have a turnover exceeding USD100,000,000 per year, handling around 27,000 tons of air cargo and 12,600 TEU worldwide. We are a fully licensed customs broker, with AEO and ISO certification and founding members of both TIFFA and TAFSA.

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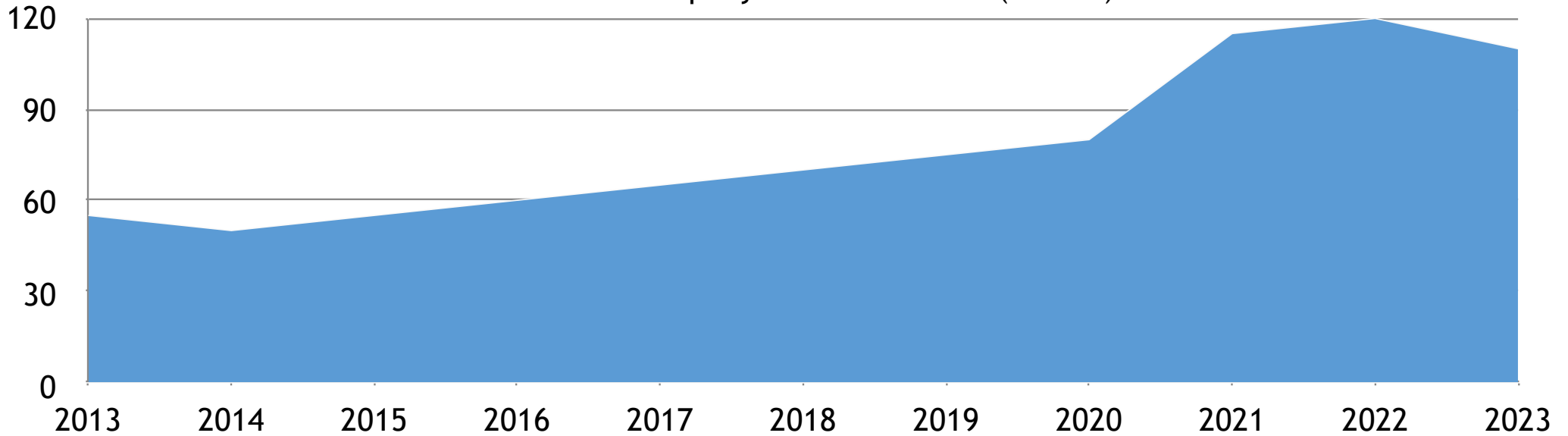




# EAST-WEST LOGISTICS CO., LTD.



Company turnover in USD (Million)



- Fully owned properties (HQ + Warehouse).
- Fully owned truck fleet.
- Fully owned and operated IT systems.
- AEO Certified & ISO Certified.
- Sales Turnover exceeding USD100m / Year.
- Complete Freight and Logistics Services.
- Fully established global network.
- Circa 180 staff, exc. Warehouse & Projects.

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# EAST-WEST LOGISTICS CO., LTD.



- Pioneer of logistics and freight forwarding in the Thai Market.
- State of the art head owned HQ, with their own IT infrastructure.



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# EAST-WEST LOGISTICS CO., LTD.



## Commercial Resources & Structure

### Overseas Development

- ✈ Centralised mailbox for all inquiries.
- ✈ Freight centre for air & sea pricing.
- ✈ Integrated digital platforms (Air + Sea).
- ✈ Duty and classification code service.

### Direct Sales

- ✈ Full time sales in both BKK and LCB.
- ✈ Multi modal competence.
- ✈ Sales exchange with Overseas Dept.
- ✈ Shipment platform for customised.

### Co-Load Sales

- ✈ Independent department.
- ✈ AWB Stock with all carriers.
- ✈ Digital bookings to carrier.
- ✈ Block space allocation on most destinations.

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# EAST-WEST LOGISTICS CO., LTD.



EWL is an exclusive member of HTFN (Hi Tech Forwarders Network), one of the pioneer freight networks, founded more than 30 years ago.



EWL has also many independent agency agreements.

Many of our agents are market leaders and specialised in specific parts of the logistics industry.

Through our agent network we can provide comprehensive partner solutions for almost all vertical markets. Including (but not limited to) : - Automotive, Aerospace, Cool chain / Perishable, Consumer products, Electronic Components and On Board Courier / Express.

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# EAST-WEST LOGISTICS CO., LTD.



## HTFN Statistics

Annual Turnover - USD \$2 Billion

Air Freight - 285,000 Tons

Sea Freight - 970,000 TEU

Offices Worldwide - 350

Employees Worldwide - 13,665

Countries Represented - 62

Members in association - 85

Global Position  
Air freight  
Top 20

Global Position  
Sea freight  
Top 20

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# EAST-WEST LOGISTICS CO., LTD.



## Office Resources & Structure

### Head Office & City Warehouse (BKK)

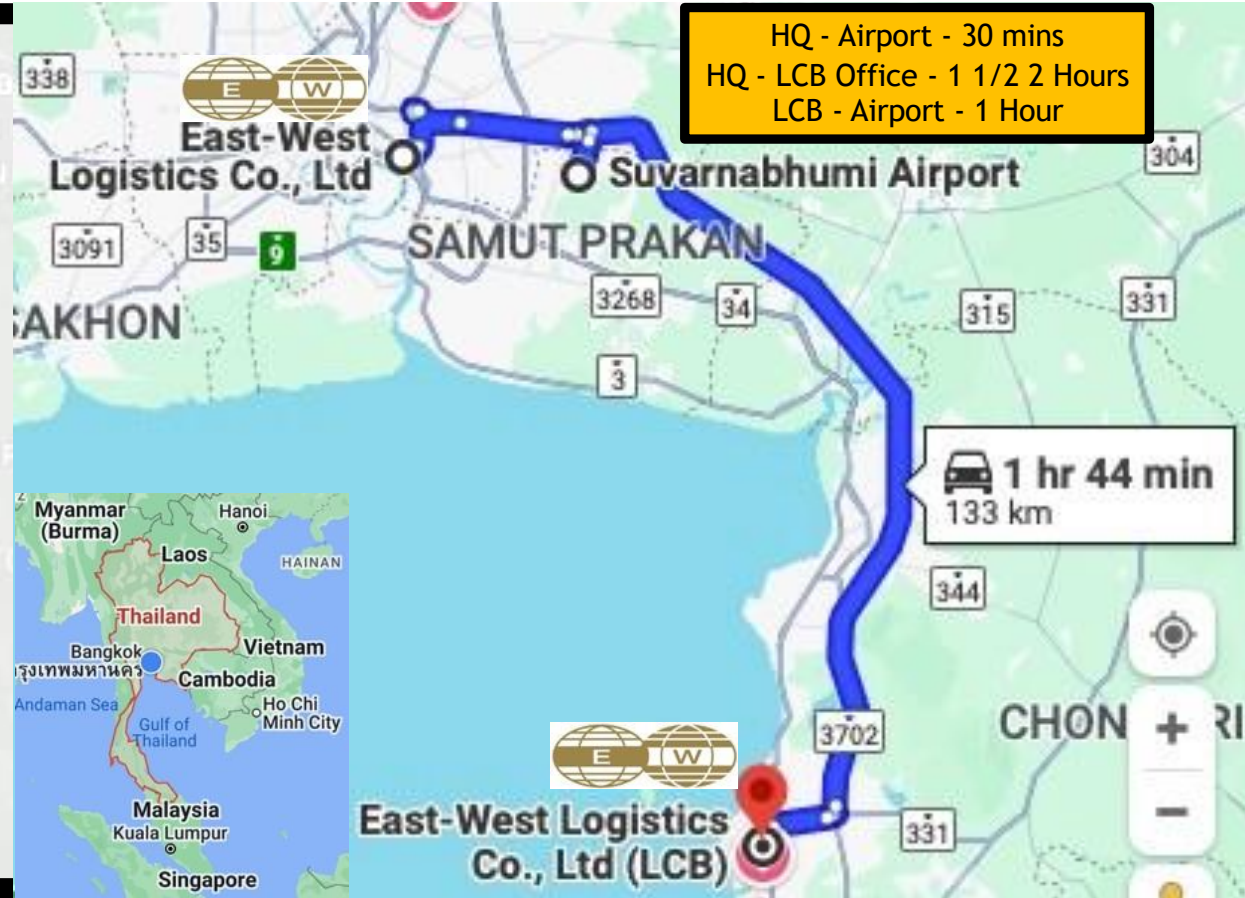
- Air + Sea Freight Operations.
- Cargo loading & handling.
- Customs Brokerage.
- Cross dock handling + warehousing (duty paid).
- Finance.
- Transportation Management.
- Sales & Marketing.

### Airport Office

- Operations & Ground Handling (24/7).
- Customs Brokerage.

### Laem Chabang Office

- Cross dock handling + warehousing (in bond)
- Customs Brokerage.
- Project Handling.



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# EAST-WEST LOGISTICS CO., LTD.



## Main Export Commodities of Thailand

### TRADITIONAL COMMODITIES

Perishable Cargo  
Textiles & Garments  
Footwear

### GROWTH COMMODITIES

Automotive  
Electronics  
Consumer Products

### SPECIALIZED COMMODITIES

Aerospace  
Pharma  
Healthcare



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## PROJECT HANDLING EXAMPLES

### Sumitomo

BTS Red Line rail project.

### IBM Hitachi

Factory build up and cross border trucking.

### China Petroleum

Gas Pipe projects.

### CP Group

Air Charter handling live cows.

### Wellspun

Pipeline project on behalf of PTT/Thailand.

### Asiatique/Bangkok

Ferris Wheel Importation .

### Theme parks

Water parks (4 in total).

### BMW

Spare part & car body distribution.



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# EAST-WEST LOGISTICS CO., LTD.

## UNIQUE LOGISTICAL PROJECT EXAMPLES



### Movie Projects

Hangover 2

### Livestock

Siam Ocean World (Sharks)

### Perishable exhibition cargo

Chelsea Flower Show

### Motorsport Racing

Chang International Stadium - Buriram



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# EAST-WEST LOGISTICS CO., LTD.



## CERTIFICATIONS & COMPLIANCE (ISO / AEO)




Certification is conditional on maintaining the required performance standards throughout the certified period of registration.  
Amtivo Group Limited, 28 Saeo Tower, King Rd, Bang, 10230-KR

The management system of Certificate Number 621307  
**East-West Logistic Company Limited**  
10/1 Soi Farm Watana, Rama 4 Road, Prakanong, Klongtoey, Bangkok, Thailand, 10110  
has been assessed and certified as meeting the requirements of

**ISO 9001:2015**  
Provision of customs clearance service (Sea freight and Air freight) in Thailand for both Import and Export.

Further clarification regarding the scope of the certificate and the applicability of requirements may be obtained by consulting the certifier.

Valid from  
Initial Certification: 08 January 2018  
Latest Issue: 12 March 2024  
Expiry Date: 07 January 2025  
Recertification Before: 07 January 2027  
subject to annual assessments

Authorised by  
  
Mike Tims  
Chief Executive Officer

[www.amtivo.com](http://www.amtivo.com)  
Certificate issued by Amtivo Group Limited

The validity and status of this certificate can be verified by using the UKAS CertCheck website at [certcheck.ukas.com](http://certcheck.ukas.com)



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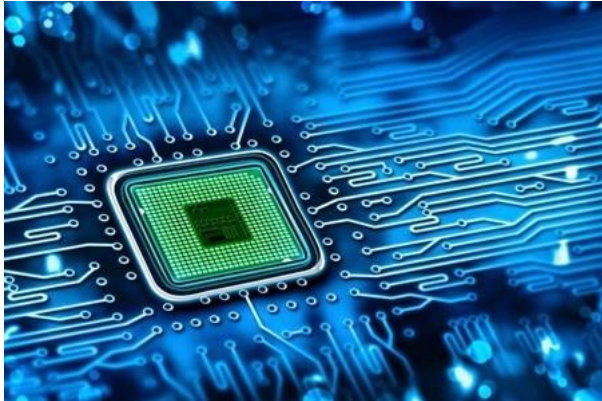
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# EAST-WEST LOGISTICS CO., LTD.



## THANK YOU !



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